

How Do I Keep Costs Down While

IMPROVING

My **Cleaning** and **Maintenance** Services?

A new research report from International Facilities Management Association and the Royal Institute of Chartered Surveyors, Raising the Bar, underscores the financial pressures on facilities staffs around the world. In fact, managing cost tops the list of six super challenges facing the facilities industry, according to the March 2017 study. In this issue of C&W Services' Innovation and Insights newsletter, we dig into Budgeting and Cost Management, with ideas on getting more for less. In the coming months, we'll look into the other five super challenges.

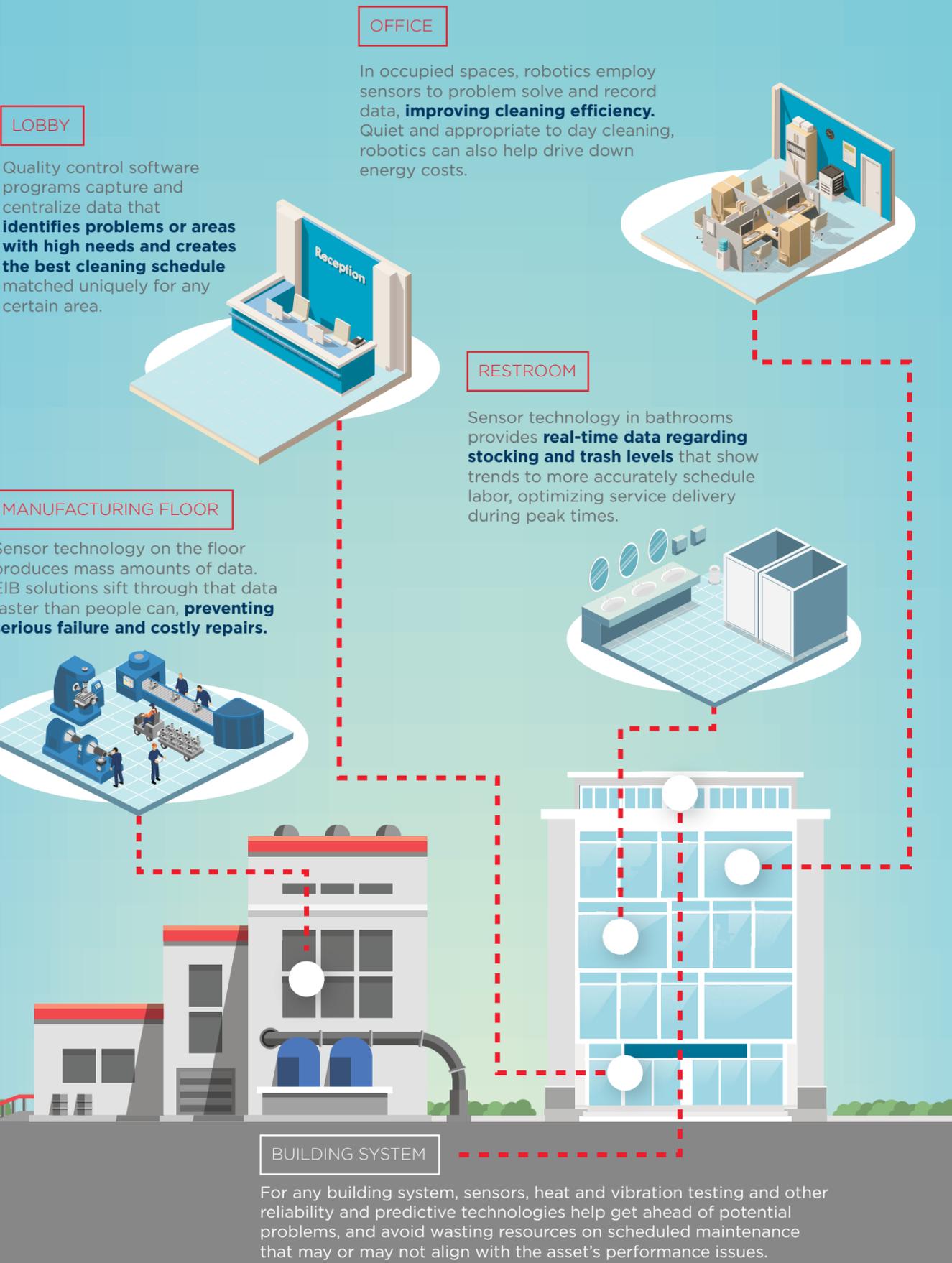


Raising the Bar's **Six Super Challenges**

- 1
Budgeting and Cost:
Doing More with Less
- 2
Organizational
Factors
- 3
HR & Talent
Management
- 4
Workplace and
Space Management
- 5
Asset Management/
Aging Assets
- 6
Technology

Getting more from less:

How the Internet of Things can optimize service delivery, lower labor costs and even reduce energy costs by as much as 6 percent.



Platform for Innovation Against Today's Challenges—
AND TOMORROW'S

Several years of strategic investment in technical subject matter expertise across all service lines, has culminated in our newly re-named **Service Performance and Innovation** team. Under the direction of Stephen Herbst, vice president, service performance and innovation, the team drives service improvements in our key service lines of work. They work with clients and client teams to ensure the highest levels of efficiency and reliability to provide highly productive spaces. Click on any of their names to read the latest industry perspective on cwservices.com/blog.



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